



Fullcircle

Job Advert for Full Circle Events & Exhibitions

Role: Senior Electrical Operations Manager

Location: Manchester/Midlands

a Little bit about Us

Full Circle Events is a highly experienced exhibition stand contractor with offices across the UK. We are proud to build some of the biggest and best exhibitions throughout the UK and Europe.

With years of experience, we offer full exhibition builds, custom stand solutions, graphics, and exhibitor enhancements. From our bases in London, Yorkshire, Manchester, Scotland, and the Midlands, we work closely with event organisers, venues, and exhibitors to create impactful and memorable events.

What We do

At Full Circle, we live by our core beliefs, which shape our day-to-day operations and relationships:

- **Our Fun Purpose:** We want everyone to enjoy what they do- It's why we do what we do
- **Our Fearless Mission:** Bring out the BEST in us all, whatever the situation.
- **Our Vision of Camaraderie:** There's no limit to what we can achieve when we work together.
- We are proud to be a bunch of **born collaborators** and we promise the Full Circle experience will be both rewarding and collaborative.

Our collaborative team approach ensures that every project is rewarding and enjoyable for everyone involved.

Our Culture

Our company values drive everything we do, and just like us they are very **REAL:**

- **Real:** Be authentic and genuine in your approach.
- **Expertise:** Demonstrate excellence in everything you do.
- **All In:** Fully commit to your role and team.
- **Loyalty:** Show loyalty to our values and the team.

We believe in supporting the company's vision, taking responsibility for learning and development, and constantly striving to improve skills and knowledge.





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About the Role

We are looking for an enthusiastic **Senior Electrical Manager** to join our dynamic team. In this role, you will:

- Managing and operating within the F.C. Agreed Annual Budget, with a focus on improving budget margins where possible.
- Planning and optimising capacity to meet project requirements.
- Leading and supporting the Electrical Delivery Team, including Managers and Technical Support Staff.
- Collaborating with Sales and Event Management teams to ensure seamless event execution.
- Assisting with pricing strategies and providing support during the tender process.
- Overseeing event planning, including pre-event, on-site, and post-event coordination.
- Monitoring cost control in partnership with the Event Delivery Team, using Excel and internal revenue and cost spreadsheets to align with the annual budget.
- Handling submissions and management of Venue Mains Services.
- Building and maintaining strong relationships with Venue Technical Teams.
- Outsourcing and managing electrical service partners to meet event needs.
- Managing internal stock control of F.C. inventory.

General Requirements

- Willingness and ability to travel within the UK and overseas if required.
- A flexible approach to working hours.
- Ability to work collaboratively in a diverse and inclusive team environment.

What We're Looking For

The ideal candidate will:

- Be open to learning and adaptable to helping drive change.
- Demonstrate a passion for results and a proactive attitude toward taking responsibility.
- Possess strong communication skills, both within the team and with external stakeholders.
- Embrace change and continuously review working practices to stay ahead of industry trends.
- Have a logical, methodical approach to work and problem-solving.
- Remain calm and resilient under pressure, with the ability to work well in challenging situations.
- Be able to meet deadlines and targets while maintaining high standards.
- Be ambitious and determined to succeed, constantly striving for improvement.
- Exhibit flexibility, including the willingness to work additional hours when needed.
- Be punctual and reliable, with a strong commitment to time management.
- Uphold the highest standards of integrity and honesty.
- Be quality-driven, consistently seeking to improve outcomes and processes.





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What You'll Get in Return

By joining Full Circle, you'll become part of a team that values collaboration, creativity, and growth.

We Offer:

- A competitive salary.
- Exciting opportunities to work on high-profile exhibitions across the UK and Europe.
- Professional development and career growth.
- A supportive, collaborative team environment.

How to Apply

Ready to be part of a team where there's no limit to what we can achieve together? We'd love to hear from you!

Please send your CV to Paul.O'Neill@fullcircleeventsLtd.co.uk.

Join Full Circle Events & Exhibitions and bring your talents to a company where your contributions truly matter!

